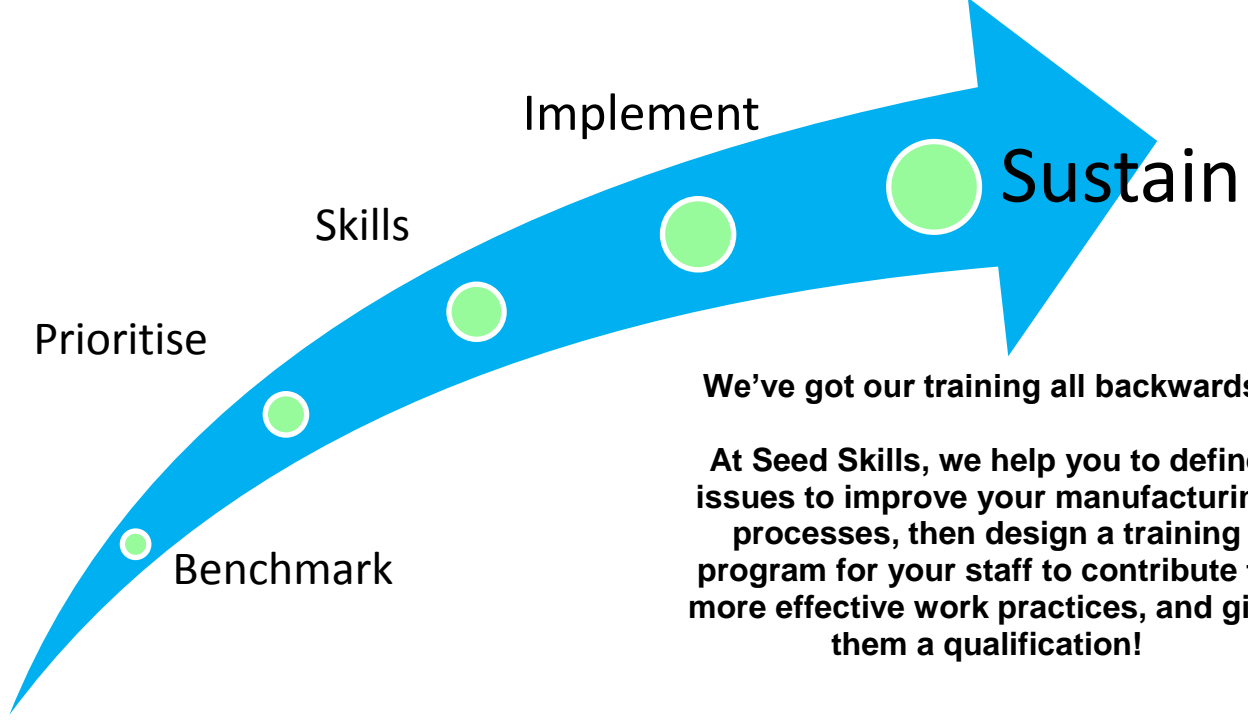


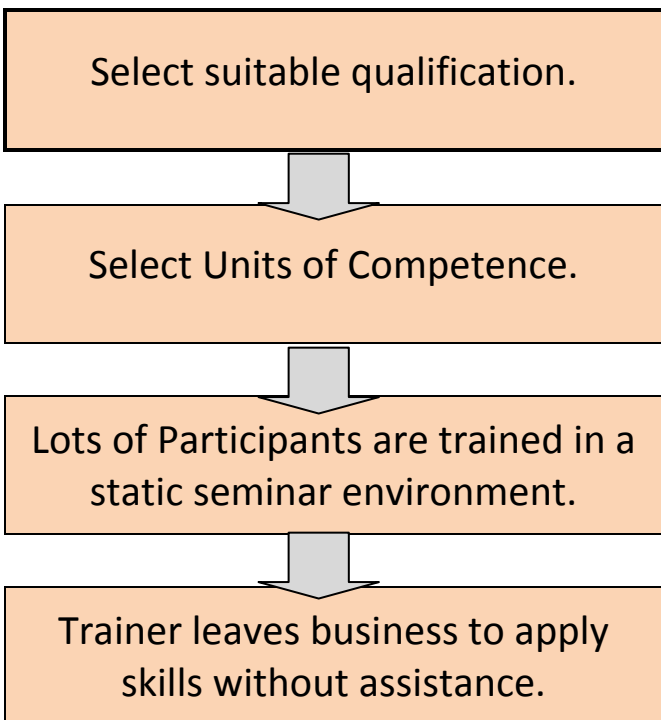
<p>claim up to \$4,000 per eligible participant</p>	<p>We can assist you to improve your manufacturing or processing business by joining you on your journey to build a sustainable, structured organisation with increased profitability & greater levels of customer satisfaction.</p> <p>Return on investment is important in any business - make sure you choose the only Lean Manufacturing training route that offers Business Results.</p>
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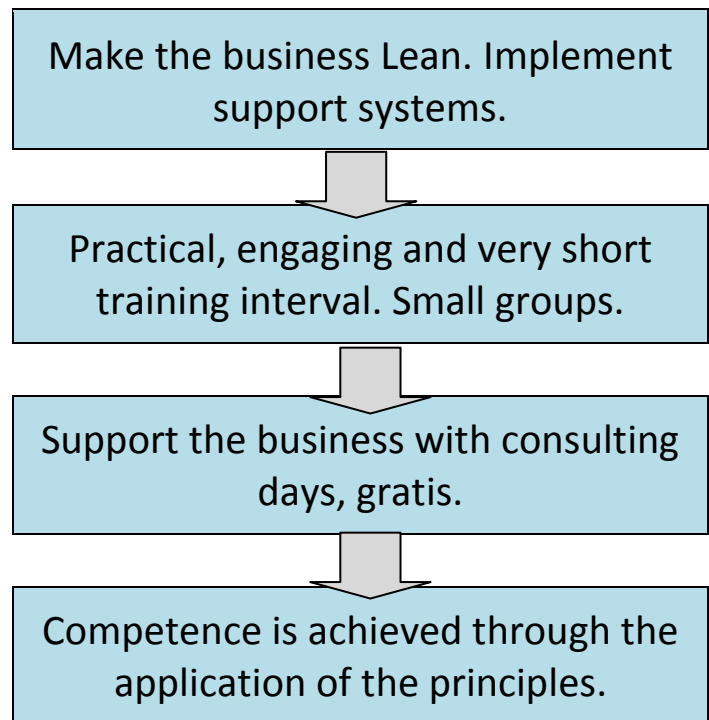
We've got our training all backwards!

At Seed Skills, we help you to define issues to improve your manufacturing processes, then design a training program for your staff to contribute to more effective work practices, and give them a qualification!

Traditional Training Approach

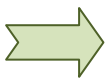
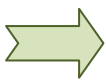


The Business Results Approach



We have developed a unique approach to training Lean and Competitive Manufacturing. You can learn a lot more about our *Business Results* driven approach over the page.

We make you lean. Which approach would you choose?
Below are ten reasons to help you decide the best approach for your business.

Traditional Training Approach	?	The Business Results Approach
Stop production to train large groups, causing margin erosion due to a drop in sales output.		Train small cross functional groups, allowing production to continue. No margin erosion.
Many small, low value improvement projects are identified. They may not be completed.		Fewer, larger projects are carefully chosen to give the best possible Business Results.
Little or no benchmarking is carried out. Savings are hard to identify or quantify.		Benchmarking identifies opportunities and allow success to be measured accurately.
Little or no consulting support built in. Coaches only available at training times.		Several consulting days are built in. The business is supported in making changes.
Document templates provided in pre-printed format specifically to meet training needs.		Editable, customisable documents provided that integrate with ISO systems easily.
Training for the sake of meeting training package requirements.		Business Results achieved using world class processes that comply with training package.
Little or no sustainability built into the business. Changes may not stick, slip back.		A sustainable process of incremental improvement is introduced in the business.
Group training in seminar sessions often has lower levels of enthusiasm and engagement.		Greater engagement sooner, greater enthusiasm & support. Better results faster.
Unit by unit seminar training means lots of time in the classroom learning theory.		Skills are clustered and exercises structured to significantly reduce time in the classroom.
Delivered by a trainer that is only available to assist you in the allotted training times.		Supported by a highly competent Industrial Engineer with extensive industry experience.

In addition to providing the skills to achieve your Competitive Manufacturing qualification, we also go a few steps further and tell you what many of the operational “Secrets Of Success” are.

These fundamental principles are the basis of optimising the process to achieve the best results. Unfortunately, these fundamentals are often overlooked by the traditional training process. Omitting them will undermine your level of success. Why risk limiting your Business Results by choosing a training provider that offers anything less than a full service?

The Next Step

Call Ben Fleming on 0401 732 186 for further information



Certificate III & Certificate IV

**Competitive
Manufacturing**

